Dear Friend of SOME,

In 1970, SOME started out serving sandwiches to our hungry and homeless neighbors. We soon realized that folks needed much more than just a meal. Over our 49-year history, we have expanded our services to include healthcare, addiction treatment, job training, and other crucial services. In 1989, SOME opened our first affordable housing program, Shalom House, for 94 homeless men and women.

Washington, D.C., faces a staggering shortage of decent, affordable housing. Today there are 6,521 families and individuals experiencing homelessness in our city. To help address this need, SOME launched the Affordable Housing Development Initiative in 2005. We set the goal of creating 1,000 units of affordable housing because we know that housing is the solution. Today, we are proud to be more than three-quarters of the way to that goal, having created 781 apartments and single rooms for families and single adults.

In 2018, we opened our largest and most innovative program to date—SOME’s Conway Center, which is the first facility in the District to combine affordable housing, job training, and healthcare from our partner, Unity, in a single location. We invite you to learn more about the Conway Center on page 5.

SOME continues to serve 388,135 hungry men, women, and children in our dining rooms this year—they are the beneficiaries of your thoughtfulness and support. We are pleased to share more of the good you made possible in 2018 in the following pages.

On behalf of our Board, Corporate Advisory Board, and staff, thank you for your care and compassion for the women, children, and men of our Greater Washington community.

God Bless each of you,

Fr. John Adams  
President & CEO, SOME

Sister Mary Bader  
Acting Chairperson, SOME Board of Directors

Patrick Butler  
Chairperson, SOME Corporate Advisory Board
**Mission and Values**

**SOME’s Mission**

SOME exists to help the poor and homeless of our nation’s capital. We meet the immediate daily needs of the people we serve with food, clothing, and healthcare. We help break the cycle of homelessness by offering services such as affordable housing, job training, addiction treatment, and counseling to the poor, the elderly, and to individuals with mental illness.

**SOME’s Core Values**

We value an Interfaith Approach of Service to our brothers and sisters in need.

We value Empowering the People We Serve by respecting their human dignity and by helping them to restore hope in their lives.

We value Advocacy on Behalf of the Poor in collaborative partnerships to address the root causes of homelessness, hunger, and poverty.

We value Responsible Stewardship of the resources and commitment provided by our donors, volunteers, and employees.

**SOME was founded in 1970** by Father Horace McKenna S.J., Father Ralph Kuehner, Baptist Minister Reverend Griffin Smith, and an interfaith group of lay persons and clergy. At first, just a handful of people appeared each day at the “soup kitchen” on North Capitol Street. However, as the numbers of hungry people grew, the operation moved to 71 ‘O’ Street, NW, where it still remains, and expanded to close to 40 other facilities throughout the city.

**SOME serves in a manner** meant to help restore dignity and respect to those we are privileged to assist. We deliver the services in a spirit of compassion, with the belief that justice begins when we show hospitality to anyone in need who comes our way. Our goal is never to pass judgment, but to nourish, support, encourage, and, when needed, to challenge.

**The Need**

There are 6,521 homeless men, women, and children in our nation’s capital.

A guest enjoys lunch in SOME’s Dining Room.
Overview of SOME Services

At SOME, we offer a comprehensive set of services that meet the immediate and long-term needs of people experiencing homelessness and poverty in Washington, DC. Our continuum of care is designed to help our most vulnerable neighbors find pathways out of poverty and achieve long-term stability and success.
The Conway Center

In May 2018, we were honored to dedicate the Conway Center, SOME’s most recent innovative project dedicated to creating opportunities and pathways to success for our community’s most vulnerable. The unique model in place at the Conway Center – combining safe and supportive housing, intensive job training and placement, and comprehensive healthcare under one roof – will renew hope, rebuild families, and restore lives.

This seven-story green building features 30 units of affordable housing for families and 152 units for single adults; job training for 300 low-income job seekers, annually, at SOME’s Center for Employment Training; and healthcare for thousands of patients each year, in partnership with Unity Health Care.

With the completion of the Conway Center, we are more than 75% of the way to our Affordable Housing Development Initiative goal of creating 1,000 units of housing.

We want to recognize the extraordinary help we received from the funders, investors and lenders that has made it possible for SOME to open the following properties through our Affordable Housing Development Initiative:

- Horace McKenna House, 10 Individuals
- Joe Smith House, 10 Individuals
- Independence Place, 22 Families
- Freedom House, 30 Individuals
- Barnaby House, 10 Families
- Zagami House, 12 Families
- Chesapeake House, 22 Families
- Bedford Falls, 78 Individuals
- Kuehner House, 48 Senior Citizens
- Chabraja House, 53 Individuals
- Griffin House, 22 Families, 18 Individuals
- Gasner House, 49 Individuals
- Fendall Heights, 21 Veteran Families, 8 Single Veterans
- Marian’s House, 43 Individuals
- Weinberg Building, 28 Families
- Reverend G. Smith House, 38 Individuals
- Conway Center, 30 Families, 152 Individuals
- Liz Donohue House, 37 Families
- Karin’s House, 41 Senior Citizens (Opening 2021)

SOME offers a total of 895 apartments and single rooms, providing affordable housing with support services for more than 1,000 men, women and children.
Clockwise from top left: Simone, a resident at the Conway Center, speaks at the dedication ceremony. The Conway Center. William E. Conway Jr., co-founder of The Carlyle Group, Fr. John Adams, President of SOME, cuts the ribbon with representatives from the city and various partners and funders.
“A once-in-a-while thing” is how Debra Swangin describes the way her heroin addiction began. Swangin tried to hide her drug addiction from her children. She never used drugs at home, going instead to a friend’s or relative’s house to snort heroin. And then, two years ago, she overdosed.

After her overdose, Swangin decided it was time to turn her life around. “I wanted to change,” she said. “I had to change. Or I’d die.”

In 2017, Swangin headed to West Virginia to enroll in SOME’s addiction treatment program. She stayed four months. “It was intense, but I got to know me again,” she said. “I found myself again, actually.” It was hard for Swangin to leave “Miracle Mountain,” a nickname inspired by the program’s rural setting. When she returned to the District, she found a home in the Conway Center, which has efficiencies and single-room-occupancy apartments for clients. (For now, Swangin pays no rent.)

The Conway Center is also home to SOME’s Center for Employment Training (CET). Swangin has worked throughout her life—including long, backbreaking hours cleaning hotel rooms—but every job had seemed like a dead end.

“I can always get a job, but this time I want a career, and CET is giving me that chance,” she said. “And, you know, the process is long, but it pays off in the end.”

Swangin enrolled in classes to become certified as a medical administrative assistant. She passed those and then set her sights on being a medical assistant. She practiced drawing blood and giving injections, first on an artificial arm and then on her fellow students. She performed glucose readings. She took—and passed—her phlebotomy exam.

Swangin completed an externship in the hospice ward of a local hospital, surprising herself at her ability to care for patients at the most extreme moment in their lives. Said Swangin: “I had a conversation with my two oldest sons, and they were saying, ‘Mom you’ve come a long way.’”

The above is excerpted from a Washington Post article by John Kelly (published December 17, 2018), written as part of their Helping Hand initiative, of which SOME is a partner.
Special Thanks

We gratefully acknowledge the leadership of Joanne and William E. Conway, Jr. and the more than 1,000 donors who gave generously to the $22 million Building Hope Capital Campaign. Without their encouragement and continued support of all our programs we would not be here today. Thank you, and our other partners, investors, lenders, volunteers, and staff, whose support was critical to achieving our goal.

**Campaign Lead Gift Donors**

Joanne and William E. Conway, Jr., The Bedford Falls Foundation
Jerry Knoll† | Moran Family Foundation | The Morris & Gwendolyn Cafritz Foundation
Karin† and Daniel Akerson | General Dynamics | Nancy and Gregory Ledford
TW Perry and the Quinn Family | Jeanne Zeydel†

**We are also grateful for the support and leadership of SOME’s Board of Directors and Corporate Advisory Board and:**

**Investors and Lenders**

Citi Community Capital | City First Bank | Department of Housing and Urban Development HUD
DC Department of Housing and Community Development DHCD | DC Housing Finance Agency DCHFA
DC Housing Authority DCHA | DC Housing Enterprises DCHE
New Markets Support Company NMSC | Local Initiatives Support Corporation LISC
Morgan Stanley | National Equity Fund NEF | Northmarq | U.S. Bank

**Special gifts and partnerships**

Commissioned and donated works of art throughout the building
by Kathy Karlson and Karl Eugi

Designed Interiors, Inc. | Eisen and Rome, PC | The Kresge Foundation | Navigant Consulting | Carol Ott Designs

And, thanks to our outstanding staff, particularly our Housing Development team led by Troy Swanda and our Development team led by Linda Parisi, whose dedication and commitment to the development of the Conway Center spanned more than five years from conception to completion resulting in this extraordinary building.
Emergency Services & Healthcare

SOME was founded in 1970 with a small act of kindness—providing sandwiches to our hungry neighbors. Ensuring that those experiencing homelessness and poverty can meet their daily needs remains a core service at SOME. Whether the need is a hot meal or shower, a solid pair of shoes or non-perishable items to help feed a family, SOME is here to help.

In 2018, SOME provided:

- **388,135** hot, nutritious meals to men, women, and children experiencing homelessness and poverty;
- **13,554** showers and **38,086** sets of clothing to individuals using our emergency services; and
- **22,719** pounds of food to families and individuals in need, including seniors.

SOME offers a full range of high-quality health services to adults experiencing homelessness or poverty. SOME’s healthcare providers understand the unique health challenges facing those living in poverty or without a stable home and work with patients towards the best possible health outcomes. SOME offers walk-in hours every weekday and accepts patients regardless of their ability to pay.

- In 2018, SOME served **over 5,600** patients through our medical, dental, eye, behavioral health, and mental health clinics.
- The Medical Clinic treated **1,585** patients.
- The Dental Clinic treated **1,157** patients.
- **2,954** adults received counseling and case management.

Special thanks to the **8,356** Dining Room volunteers and **112** Provide-a-Meal groups who served in our Dining Rooms.

Chrissy, a staff member, prepares for breakfast in SOME’s Dining Room.
On a recent Thursday, Sandeep Sharma took a break from seeing patients in a medical clinic on O Street NW. It was a typical day for him: about a dozen appointments, plus however many patients would just show up, driven by a new ailment or a nagging illness they decided needed attention.

Sharma is the medical director at SOME, a charity that provides meals, housing, drug abuse treatment and workforce development for people experiencing homelessness in the District. It also operates this medical clinic, open every weekday.

“I have to say that, in general, the patients are unbelievably resilient,” Sharma said. “I mean, what they’re going through on a day-to-day basis is hard to imagine for a lot of people.”

Many of the patients at SOME face issues that would be familiar to any general practitioner, but the trying circumstances of their lives bring certain complications. About two-thirds of the patients Sharma sees spend their nights in a homeless shelter.

“I know that if I have somebody who’s living in an apartment who comes in with bronchitis, and I give them antibiotics and tell them to drink some more warm tea and rest, they’re able to do it,” Sharma said. “Whereas if I have someone in a shelter, it can be extremely difficult to get them to. I mean, where can they rest?”

Most shelters require that residents leave in the morning and return in the evening.

Said Sharma: “A lot of my patients, they walk all day long. They’re just walking and getting rest on a bench and things like that.”

A sizable portion of the clients are dealing with mental-health issues. Some of the issues are serious, and some are the result of the difficult lives people without homes lead: the fear, the sense of dislocation. Whenever possible, Sharma and the staff try to steer them to therapists who can offer help.

Whatever their mood, patients know that at SOME, they’ll find someone such as Dr. Sharma, someone who can help.

The above is excerpted from a Washington Post article by John Kelly (published November 27, 2018), written as part of their Helping Hand initiative, of which SOME is a partner.
Tyrica Hooks had a lot of jobs. She didn’t want another one. “I wanted a career,” said Hooks, a 38-year-old from the District.

Fast food, telemarketing, construction—she had done all of those things, on and off. She had sold drugs and stolen cars, too. Nothing had much long-term potential. And some came with serious drawbacks: Hooks spent a lot of her younger years in prison.

It was while she was selling cellphones last year on Martin Luther King Avenue SE that Hooks noticed people walking past every day wearing shirts that read “Center for Employment Training.” Curious, she stopped them.

They explained that CET was a job-training program run by SOME. SOME’s CET program offers classes that lead to certification in electronic health records. It also does training towards becoming a medical administrative assistant or building maintenance service technician. Hooks learned that if she qualified, she wouldn’t have to pay a dime.

She threw herself into the five-day-a-week program, taking all the health-field-related classes that were offered. Her instructor saw potential in Hooks even if it meant knocking off some rough edges.

Hooks learned how to scan, categorize and file myriad medical records. She learned how to check insurance, enter new patients into the computer and schedule their appointments. She worked on her demeanor, how to interact with the public.

When Hooks graduated from CET, she did an externship at SOME’s medical, dental and behavioral health clinics. She was hired part time and—when she proved so adept and so eager—then she was hired full time.

“I try to build a relationship with the clients, just to make them feel comfortable, she said. “I don’t want them to feel like I’m not there for them. And I understand where they’re coming from, because I’ve been there. They see me and they know: If it worked for me, it can work for you.”

The above is excerpted from a Washington Post article by John Kelly (published December 4, 2017), written as part of their Helping Hand initiative, of which SOME is a partner.
Social and Senior Services & Employment Training

At SOME, we know that people experiencing homelessness, hunger, and poverty need more than just a meal. Over time, we have expanded our services to address the underlying causes of homelessness.

Our social services include mental health and addiction treatment, meeting the special needs of vulnerable seniors in our community, and helping connect people with job training and other services they need to improve their lives.

In 2018,

- Mental Health Services provided 223 adults with a therapeutic day program, 234 adults with residential psychiatric crisis care, and 32 adults with transitional housing;
- 104 individuals successfully graduated from our Substance Use Disorder Programming;
- The SOME Senior Center provided hot meals, wellness workshops, and socialization to 115 seniors and 101 homebound older adults received food deliveries and case management. 120 low-income seniors attended SOME’s senior summer camp in the woods of West Virginia.

The SOME Center for Employment Training (SOME CET) is a tuition-free adult workforce training program that prepares adult learners for national, industry-recognized certifications for careers in healthcare and the building trades. SOME CET empowers people to move themselves out of homelessness and poverty and into living wage careers through hard and soft skills training, adult basic education, and career development.

- In 2018, 226 students enrolled in SOME CET and 77% of graduates were placed in living wage jobs. SOME CET students earned an average wage of $14.15 per hour and 76% of 2017 graduates kept their jobs for at least one year.
2018 Graduates from SOME’s Substance Use Disorder Treatment Program.

A graduate receives a hug from a family member at SOME's substance use disorder treatment program graduation.

2018 Graduates from SOME’s Center for Employment Training.
Housing & Advocacy

Washington, DC faces a staggering shortage of decent, affordable housing. To help address this need, SOME offers safe and dignified affordable apartments for individuals and families experiencing homelessness and/or poverty in the District. SOME’s housing programs combine safe, affordable, long-term housing with support services that help adults and children reach their full potential and empower them to lead increasingly independent lives.

In 2018, SOME provided 647 individuals and 173 families with 381 children with long-term, supportive, affordable housing. Of this, 97% of families and 93% of individuals maintained stable housing—this includes the 18 families and the 38 single adults who moved into market-rate or permanent supportive housing provided by another organization.

In addition, Kuehner Place for Abused and Neglected Elderly provided 13 vulnerable older adults with dignified housing and a safe, supportive environment.

SOME’s comprehensive approach to addressing homelessness and poverty includes more than the direct services we provide to the individuals and families who come to us for help. We advocate for policies and programs that will better serve the needs of all experiencing homelessness and extreme poverty in DC and those at risk of homelessness.

In 2018, with support from SOME’s residents and Advocacy Network along with coalition partners, SOME succeeded in getting increased funding into next year’s District budget for several important citywide programs including nearly $18 million for a variety of housing for homeless families and chronically homeless single adults, plus $2.5 million for domestic violence-specific housing and services. To learn more, visit some.org/advocacy.
Clockwise from top: Residents exit Marian's House, a single adult housing program. Two of our young residents enjoying themselves at SOME's annual back to school cookout.
SOME is grateful for the over 10,000 volunteers who gave their time in our Dining Room and other programs this year.
SOME earned its tenth consecutive four-star rating from Charity Navigator, an independent evaluator of American charities. This rating recognizes SOME as an organization that practices excellent stewardship, far exceeds industry standards and outperforms most charities.

### Revenue

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<thead>
<tr>
<th>Description</th>
<th>Amount</th>
<th>% of Total</th>
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<tbody>
<tr>
<td>Contributions</td>
<td>18,357,417.00</td>
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<td>Other</td>
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<td>In-Kind</td>
<td>866,209.00</td>
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<td>CFC &amp; United Way</td>
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<td>Developer Fee</td>
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<td>Rental Income</td>
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<td><strong>Total Revenue</strong></td>
<td><strong>37,481,430.00</strong></td>
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### Expenses

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<th>Description</th>
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<tr>
<td>Housing Services</td>
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<td>Elderly Services</td>
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<td>Center for Employment Training</td>
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<td>Emergency Aid</td>
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<td>Health Services</td>
<td>2,557,127.00</td>
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<td>Mental Health and Addiction Services</td>
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<td>Fundraising</td>
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<td>Management and General</td>
<td>1,374,296.00</td>
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<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>42,233,940.00</strong></td>
<td><strong>100.0%</strong></td>
</tr>
</tbody>
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*Total expenses includes $5 million of depreciation expenses related to SOME’s real estate properties.
Thank you to SOME Donors and Volunteers for all the ways you help.

Your generous volunteer, in-kind, pro bono, and financial support enabled SOME to provide a hot meal, a shower, clothing, and support to each person who came to us for help. No one was turned away.

Your gifts, great and small, made it possible for SOME to offer job training, addiction treatment, affordable housing, counseling, behavioral health services, medical and dental care, and services for seniors.

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▲ The 2018 Gala honored Allison and Matthew Shay as SOME’s 2018 Fr. Horace McKenna Humanitarians of the Year. The Shays are flanked by SOME President and CEO Fr. John Adams and SOME Corporate Advisory Board Chair Patrick Butler.
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National Association of Manufacturers
National Grocers Association
NCITA
Nolan Family Charitable Foundation
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Open Society Institute
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PNC Bank
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WPMP Charitable Fund
Zimmer Gunsul Frasca Architects, LLP
Patron
AARP
Abbott
Aetna Foundation, Inc.
AIG Matching Gifts Program
Alam Marshall Industries, Inc.
AMAG Pharmaceuticals, Inc.
Amazon Smile Foundation
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Fr. John Adams with a Sandrya, a volunteer, at SOME’s annual Senior Citizen Summer Camp.
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71 ‘O’ Street NW
Washington, DC 20001
202.797.8806
www.some.org

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